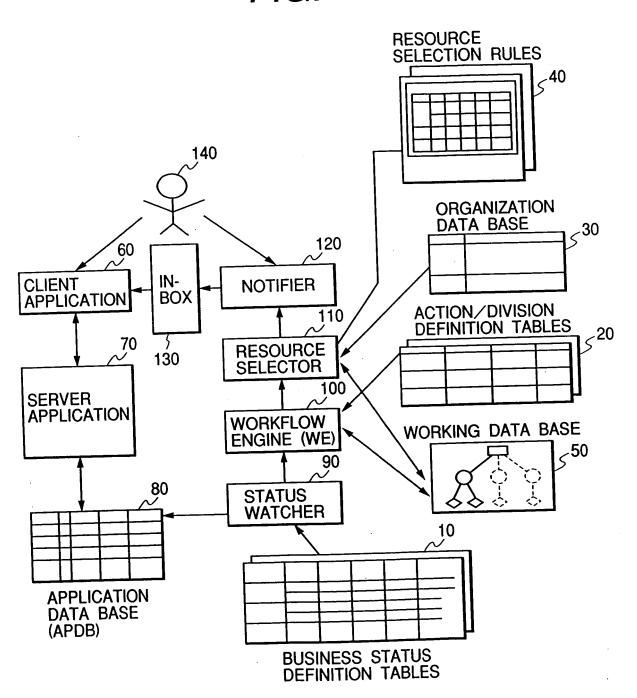
FIG. 1



	APPLIC	ATION	DATA BAS	Ε	80		
	201	0	20	(
	BUSINES ID NO.	s	START OF ESTIMATION	Ν	COMPLETION OF ESTIMATION	N 	
2100~	001						
			`				

FIG. 3

BUSINESS STATUS DEFINITION TABLE 10

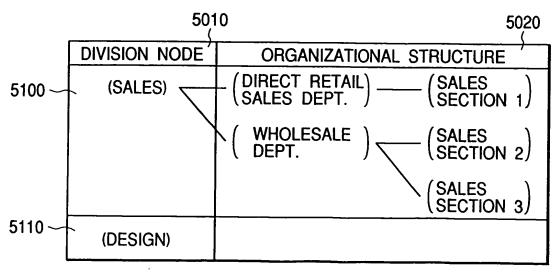
3100	010	302	20	30	30	30	40	30	50	
BUSINESS STATUS NAME	-)	STATUS		SINE NO.	SS	START C ESTIMAT	F ON	COMPLETION OF ESTIMATION	l	
INQUIRY		START	EN.	TERI	ED	NULL	_			
		COMPLETION	4			ENTERE	D			1
ESTIMATION		START	EN'	TER	ED			NULL		
		COMPLETION	٧					ENTERE	D_	
		·								

ACTION/DIVISION DEFINITION TABLE 20

	4010		402	20	403	4040		
	BUSINESS STATUS NAME		ACTION NAME		BUSINESS PROCESSING STEP		DIVISION NODE	
4100~	INQUIRY		CREATION OF INQUIRY DOCUMENT		INQUIRY		(SALES)	
4110~	ESTIMATION				ESTIMATION		(SALES)	
		,						

FIG. 5

ORGANIZATION DATA BASE 30



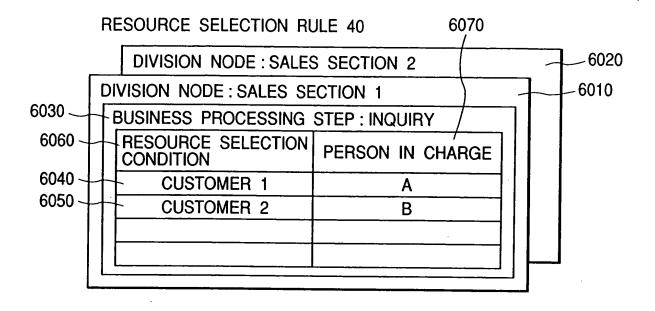
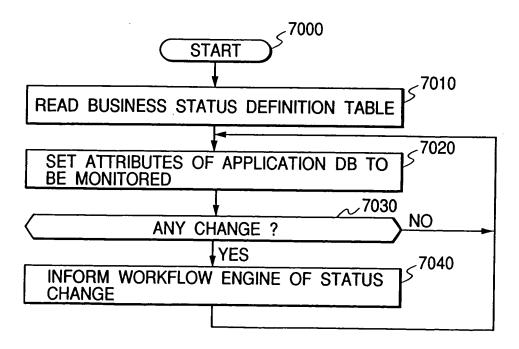
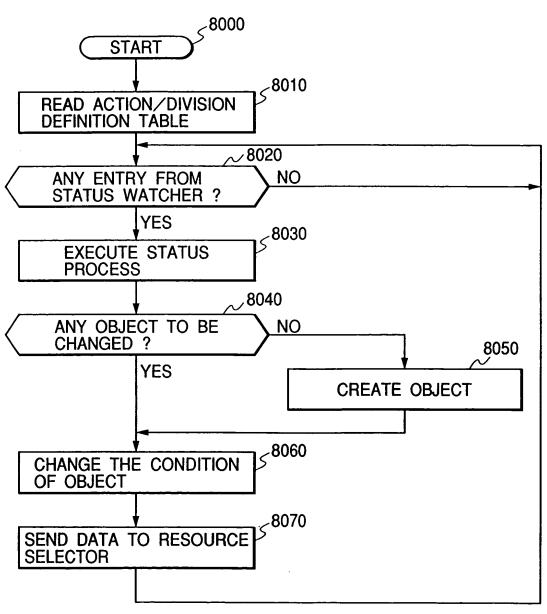
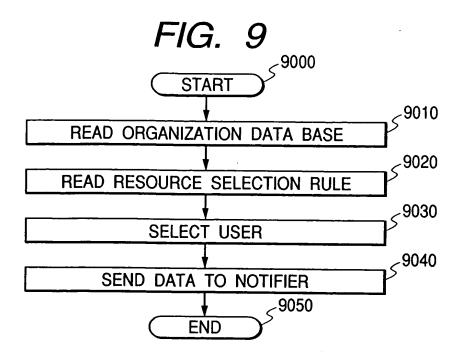


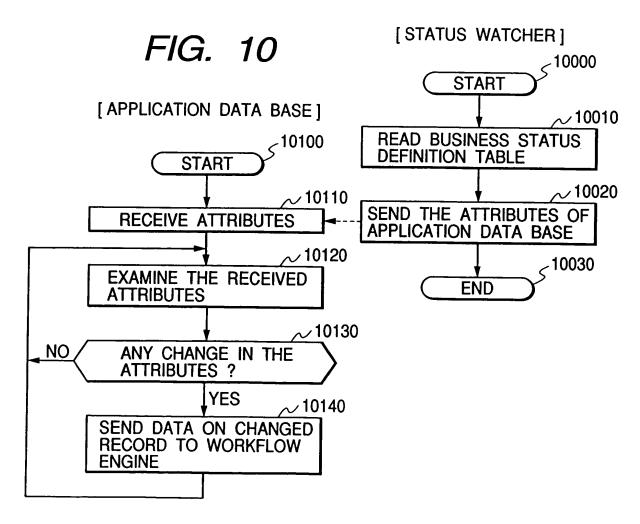
FIG. 7



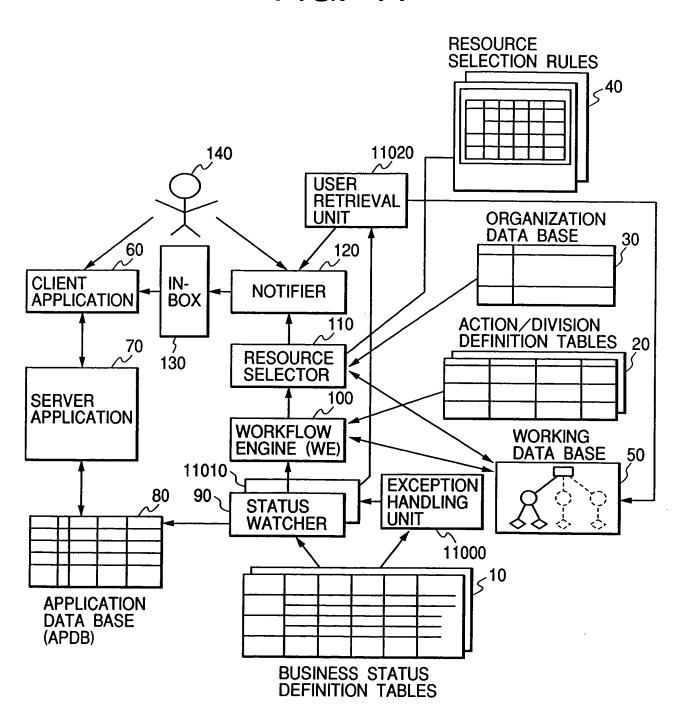


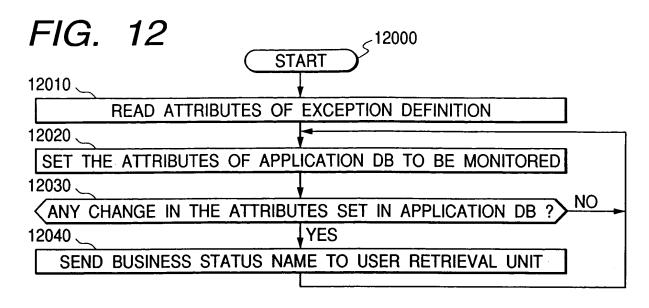


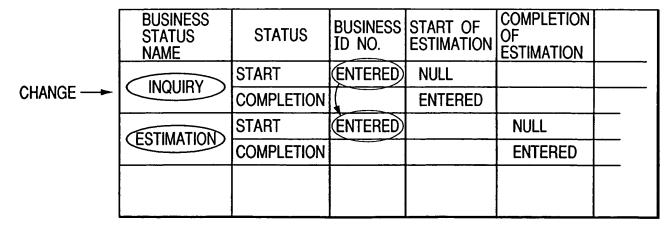




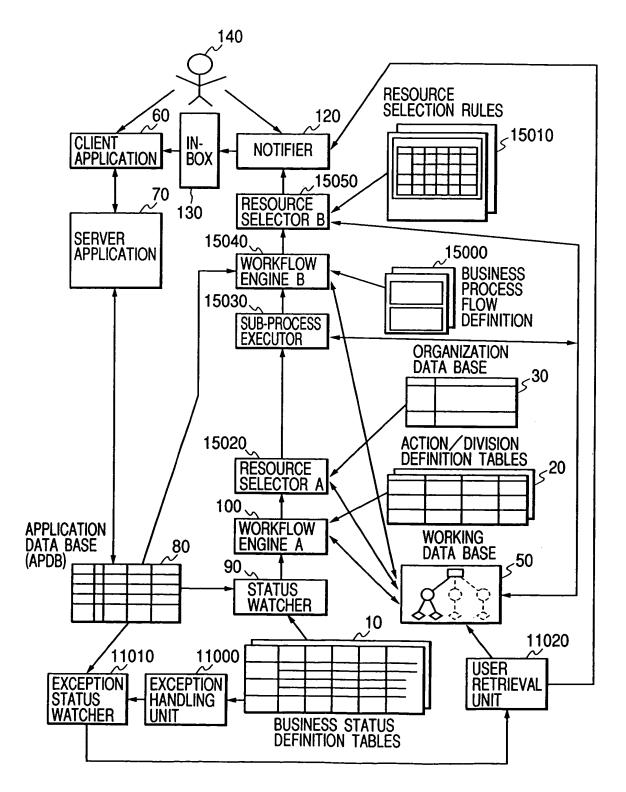
ξ.







	BUSINESS STATUS NAME	STATUS	BUSINESS ID NO.	START OF ESTIMATION	COMPLETION OF ESTIMATION	
	INQUIRY	START	ENTERED	NULL		
CHANGE →	INQUINT	COMPLETION		ENTERED		
	ESTIMATION	START	ENTERED		NULL	
	LOTIVIATION	COMPLETION			ENTERED	
	ARRANGEMENT	START		ENTERED		



BUSINESS PROCESS FLOW DEFINITION 15000

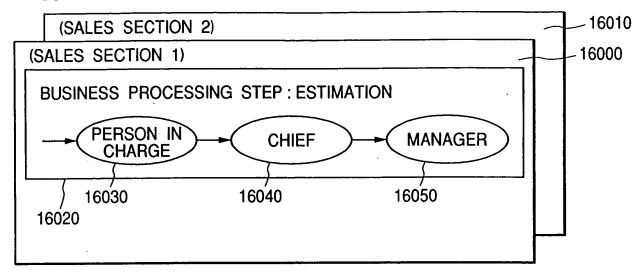


FIG. 17

RESOURCE SELECTION RULE 15010

